



Legislation Details (With Text)

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Title: Review of Fees for Enterprise Fleet Management

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Attachments: 1. Comparison of Fleet Cost by Strategy, 2. TCO 5 year hold, 3. TCO 4 year hold, 4. TCO 3 year hold, 5. TCO 2 year hold, 6. TCO 1 year hold, 7. Belleair Pricing Sheet (1)

Date	Ver.	Action By	Action	Result
3/5/2019	1	Town Commission	approved	Pass

Summary

To: Town Commission
 From: Stefan Massol, Director of Support Services
 Date: 3/5/2019

Subject:
 Review of Fees for Enterprise Fleet Management

Summary:
 Town Commission has requested more information on the fee structure of Enterprise Fleet Management to be discussed in March. Staff is also sharing with Finance Board.

Background/Problem Discussion: Last meeting staff and a representative from Enterprise provided an overview of a managed fleet solution. Staff has evaluated the cost impacts of the program and prepared a detailed listing of related fees for the program in comparison to the costs paid currently by the town. Three examples will be provided for your review. The Finance Board unanimously recommended that the town continue pursuing a managed fleet solution with Enterprise Fleet Management.

Financial Implications: Staff is estimating a minimal difference in overall cost between using Enterprise Fleet Management and the town continuing to manage its own fleet. The added tools Enterprise can provide for maintenance tracking, as well as smarter purchasing and vehicle hold time decisions have the potential to substantially reduce the town’s average total cost of ownership. The town would be able to add however many vehicles desired to the lease program, and if it is not deemed to be a successful program there would be no long-term obligation to continue.

Recommendation: Approval of the agreement with Enterprise Fleet Management under the terms and related fees provided.

Proposed Motion: Move approval of the agreement with Enterprise Fleet Management under the terms and related fees provided.

