



Legislation Details (With Text)

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Title: Enterprise Fleet Management - Presentation and Discussion
Sponsors:
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Date	Ver.	Action By	Action	Result
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Summary

To: Finance Board
From: Stefan Massol, Director of Support Services
Date: 2/4/2019

Subject:
Enterprise Fleet Management - Presentation and Discussion

Summary:
Steven Atwood of Enterprise Fleet Management will be presenting a potential solution that town staff has been considering for the Town of Belleair. Discussion will follow.
Background/Problem Discussion: The Town of Belleair has a fleet of more than 30 vehicles and light equipment. For each item, town staff manages several aspects of the fleet process such as procurement, securing tag and title, controlling maintenance costs, record keeping for vehicle-related expenses and auctioning of old items. Beginning in 2016 the town started to convert its fleet to a five-year replacement cycle to better optimize funds. The town is using increased proceeds from auctioned items to fund future purchases, while making greater benefit of favorable pricing made available to local governments.

Based on conversations with Enterprise Fleet Management staff believes there may be greater optimization of fleet funds possible by leveraging tools currently unavailable to the town. Potential efficiencies exist in strategically selecting vehicles for purchase that will hold better resale value, as well as by working with Enterprise’s network of buyers when auctioning the town’s vehicles also enhancing resale value. Additionally, Enterprise has negotiated pricing with automotive repair shops that can offer the town low, fixed maintenance costs. Lastly, there would be anticipated savings in terms of staff time related to management of the fleet as some of those functions would become automated, or streamlined by Enterprise.

Financial Implications: See Attachments.

Recommendation: This item is for discussion purposes only.

Proposed Motion: This item is for discussion purposes only.