

Sourcewell (NJPA) Pricing:

- **Acquisition:**
 - US: Manufacturer Published Invoice Less Applicable Incentives Less Applicable Advertising
 - Canada: Dealer Invoice less applicable incentives
- **Acquisition Fee:** US: \$60 | Canada: 2% of invoice + \$30 Management Fee per vehicle
- **Courtesy Delivery Fee:** (US & Canada) variable \$150-\$450 depending on location
- **Service Charge:**
 - US: \$400 fee per vehicle at the end of the lease .
 - Canada: \$495 fee per vehicle at the end of the lease
- **Management Fee:** (US & Canada) 0.10% based on delivered cost of vehicle
- **Interest Rate:**
 - US: 3 year T-bill + 350 basis points
- **Maintenance Management:** US: \$6 per vehicle per month | Canada: \$8 per vehicle per month
- **Full Maintenance:** Pricing based on vehicle type and anticipated miles/kilometers driven over term