

| Vendor | Fiber Internet Services | SIP phone channels | Phone Equipment | Phone Technical Support | Total Cost |
|-----------------|--|--|--|--------------------------------|---|
| Frontier | 100M: \$9,396 per year & \$250 one-time cost | \$6,266per year. Additional \$4,800 per year for hosting of phone system | \$46,595 up-front (over 10 years \$4,660 per year) | \$1,224 per year | \$21,547 per year; additional \$4800 per year for hosting |
| Spectrum | 100M: \$7,428 per year (60 month term), | | \$10,251 per year, including SIP trunks and software | Included | \$17,679 per year at 100M |
| DMS | 100M: \$17,916 per year including SIP Trunks | | | Included | \$27,376 per year (if combined with Frontier phones) |
| KMBS | NA | \$4367.40 per year | \$7,555 per year and \$1,163 one-time cost | Included | \$19,467.38 per year (if combined with Spectrum internet) |